



Benchmarking Health Plan Care Management Savings

Health plan CMOs expressed interest in learning how other plans quantify the savings realized from care management (CM) programs. Advisory Board invites you to participate in a benchmarking initiative where we will collate reported CM savings and share it with participants in aggregate.

Directions: Please fill out your organization's self-reported 2018 total savings for each line item, when applicable. Feel free to add a program under "other" if it's not already included. If readily available, summarize how savings are calculated for each item. We ask that you exclude the investment and operational costs from the savings dollars reported for your CM programs.

Care Management Program	2018 Total Savings	Avg. Number of Members Affected	Description of Savings Calculation
CASE/DISEASE MANAGEMENT (CM/DM)			
Disease Management			
Complex Case Management			
Chronic Condition Management			
Readmission Avoidance			
Home Infusion Program			
Pregnancy Program			
Mental Health / Substance Abuse Program			
Other:			
Other:			
Other:			
Other:			
Total Savings – CM/DM			
UTILIZATION MANAGEMENT (UM)			
Advanced Imaging Program			
Laboratory Program			
Pharmacy Program			
Medical Policy Innovations Program			
Inpatient Transitions of Care Program			
Outpatient Service Utilization Review			
Other:			
Other:			
Other:			
Other:			
Total Savings – UM			

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Care Management Program	2018 Total Savings	Avg. Number of Members Affected	Description of Savings Calculation
OTHER PROGRAMS			
Radiation Oncology Program			
Oncology Program			
Musculoskeletal Program			
Cardiology Program			
Value-based / Health Reform Program			
Colonoscopy Bundles			
Cardiovascular Bundles			
Hip and Knee Bundles			
Other:			
Other:			
Other:			
Other:			
Total Savings – Other Programs			
FRAUD, WASTE, AND ABUSE (FWA)			
Internal Program			
External/Vendor Program			
Total Savings – FWA			
2018 TOTALS			
Total Combined Savings (CM/DM, UM, Other Programs, and FWA)			
Total Medical Spend			
Total Pharmacy Spend			
Total Mental Health / Substance Abuse Spend			
Total Combined Spend			
Percent of Allowed Costs (Total Savings Divided by Total Combined Spend)			